

Safend End-Customer Americas Price List (US\$)

Valid as of February 2006

1. SOFTWARE LICENSE FEES – PERPETUAL LICENSE

Number of seats	Safend Protector ⁽²⁾	Safend Auditor Bundled ⁽²⁾	Safend Auditor Standalone	USB Protector	USB Auditor Bundled	USB Auditor Standalone
25-249 ⁽¹⁾	\$32	\$700	\$1,400	\$25	\$500	\$1,000
250-499	\$27	\$1,000	\$2,000	\$21	\$700	\$1,400
500-999	\$23	\$1,500	\$3,000	\$18	\$1,000	\$2,000
1,000-2,499	\$19	\$2,000	\$4,000	\$15	\$1,300	\$2,600
2,500-4,999	\$17	\$2,700	\$5,400	\$13	\$1,700	\$3,400
5,000-9,999	\$15	\$3,500	\$7,000	\$11	\$2,200	\$4,400
10,000 and up	\$13	\$5,000	\$10,000	\$10	\$3,000	\$6,000

Notes:

1. **Minimum Order Size:** The minimum Safend order value is \$1,500 (at list prices), regardless of the number of seat licenses.
2. Safend Protector cannot be sold without Safend Auditor.
3. All prices are stated in US\$ and do not include local taxes.
4. All purchases are final and are subject to the terms and conditions set forth in the Safend End-User License Agreement.

2. SOFTWARE LICENSE FEES – ANNUAL SUBSCRIPTION LICENSE

Number of seats	Safend Protector	Safend Auditor Bundled	Safend Auditor Standalone	USB Protector	USB Auditor Bundled	USB Auditor Standalone
500-999	\$14	\$900	NA	\$11	\$600	NA
1,000-2,499	\$11	\$1,200	NA	\$9	\$800	NA
2,500-4,999	\$10	\$1,600	NA	\$8	\$1,000	NA
5,000-9,999	\$9	\$2,100	\$4,200	\$7	\$1,300	\$2,600
10,000 and up	\$8	\$3,000	\$6,000	\$6	\$1,800	\$3,600

Notes:

1. Minimum Order Size: The minimum order size for an Annual Subscription license is 500 seats.
2. The Annual Subscription License Fees include annual maintenance & support.
3. The minimum term for the Annual Subscription license is 3 years. No exit points are allowed in the middle of the 3-year term.
4. Annual Subscription License Fees are paid annually, at the beginning of each year of the Annual Subscription license.
5. All other terms are as set forth in Section 1 above.

3. ANNUAL MAINTENANCE & SUPPORT FEES

Length of support contract	Annual Maintenance & Support Fee
1 year (mandatory)	20%
2 years (optional)	35% (ie 17.5% per year)
3 years (optional)	45% (ie 15% per year)

Notes:

- The Annual Maintenance & Support (AM&S) fee is calculated as a percentage of the actual Software License Fee.
- The AM&S fee is mandatory in Year One and is not included in the Software License Fee.
- AM&S includes minor software updates and upgrades, and bug fixes. AM&S does not include Tier-1 and helpdesk support, which is provided by the reseller.
- Multi-year AM&S model: The multi-year AM&S model is available only at the time of original purchase or upon renewal of an existing AM&S contract.
- AM&S fees, whether single or multi-year, are invoiced in full at time of purchase and must be paid in full in advance.
- AM&S Contract Renewals: AM&S renewals at the above fees, must be purchased before the current AM&S contract expires. The cost of renewing an expired AM&S contract is 40% of the current appropriate Software License Fee.